

Tut Tongchantra

Los Angeles County, CA | [LinkedIn](#) | **Phone:** (626) 873-0910 | **Email:** settertut@gmail.com |
Portfolio: [tutdev.com](#)

SKILLS & TECHNOLOGIES

Sales: Salesforce CRM, Hubspot, SalesLoft, Zoominfo, Vidyard, Loom, LinkedIn Outreach, Apollo, PandaDoc

Design: Figma, Adobe Photoshop, Adobe Premiere Pro, Adobe Illustrator, Canva

Wordpress: Divi, Elementor, WPBakery, WooCommerce,

Coding: HTML, CSS, SCSS, SASS, Javascript, jQuery, Bootstrap, React.js, Redux, Node.js, Express.js, MongoDB, PHP, MySQL, Git

WORK EXPERIENCE

Freelancer

Los Angeles, CA

Sales/Web Development

June 2022 - Present

- Provided website services for clients
- Cold calling, lead generation, objection handling
- Created offers, proposals, and contracts
- Outsourced work and created SOPs for directions

Social Ordeals

Glendora, CA

Wordpress Web Developer

Dec 2021 - May 2022

- Communicating with clients to ensure needs/requests are met
- Building web applications through WordPress, using builders such as Divi, WPBakery, and Elementor
- Optimizing SEO rankings by testing keywords, applying alt tags, and using plugins

Onntek

Los Angeles, CA

Full Stack Web Developer

Feb 2021 - Dec 2021

- Implemented automated email sending & PDF generation
- Created/Designed portal system with React, Redux, SASS, and Material UI
- Recruited 5 new members to the company
- Drafted mockups and wireframes using Figma

EDUCATION

California State Polytechnic University, Pomona

Pomona, CA

Computer Information Systems

2018 - 2020

SDR Whisperer

Sales Development

2024